



## Course : Financial Strategy: Essential Finance Management Skills

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|---------------------|------------|-------------------|-------------------|
| <b>City :</b>       | Dubai      | <b>Hotel :</b>    | Atlantis The Palm |
| <b>Start Date :</b> | 2025-10-20 | <b>End Date :</b> | 2025-10-31        |
| <b>Period :</b>     | 2 Weeks    | <b>Price :</b>    | 5925 \$           |

HighPoint Training and Management Consultancy  
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## Course Overview

This seminar provides an understanding of the essential fundamentals of corporate finance, financial strategy and financial management. Contemporary practical examples are presented together with the theoretical principles to make the theory come to life. The overriding objective of this seminar is to present a number of integrated and powerful principles to help develop analytical skills and the decision-making capacity of the participants.

**It will enable you to:**

- Appreciate the importance of using the appropriate financial strategy to create shareholder value above market expectations
- Consider how corporate behaviour impacts on achievement of corporate objectives, and the importance of corporate governance
- Understand financial strategy relating to stages of corporate development and capital structure
- Use and evaluate the various techniques of capital investment appraisal
- Effectively manage cash and working capital to reduce costs and improve cash flow

## Course Objectives

**At the end of this seminar delegates will be able to:**

- Use and evaluate the various techniques of capital investment appraisal
- Develop appropriate financial strategies
- Relate financial strategy to business strategy
- Effectively manage cash and working capital to reduce costs and improve cash flow

## Target Audience

Financial controllers, analysts, finance and accounting managers, supervisors, and finance professionals who need to interpret and analyze financial statements and use them to create financial forecast models in their organizations.

## Methodology

A mixture of exercises and real-life case studies, examples, and videos make this a lively and interesting seminar. There is a strong emphasis on the practical application of the ideas within the delegates' organization. Delegates are encouraged to complete a learning and action plan to focus them on and help them to apply their new knowledge and skills.

## Course Outline

### Day 1: Financial Strategy and Corporate Behaviour

- Corporate Objectives and Financial Strategy
- Financial Statements – Analysis and interpretation (Part 1)
- Risk and Company Financing
- Cost of Equity and Debt Capital
- Agency Theory
- Corporate Governance
- Financial Statements regulatory

### Day 2: Financial Strategy and Stages of Corporate Development

- Financial analysis – Analysis and interpretation (Part 2)
- Strategic Development – Analytical Techniques
- Du Pont Analysis
- The Business Life Cycle
- Capital Structure and Weighted Average Cost of Capital (WACC)
- Dividend Policy
- Cash & Working Capital
- Working capital ratios
- Z scores & Credit Ratings

### Day 3: Costs & Value Management

- Cost and Value
- Cost Analysis and control
- Strategic approaches to cost reduction and cost management
- Cost Structure and breakeven
- New theories and practice in cost analysis. control and management
- Value management
- Value based pricing

- The value chain
- Financial strategy and integrated cost / value analysis

#### **Day 4: Budgeting, Planning and Business Strategy**

- Strategy models
- Business Strategy related to financial strategy
- Planning and budgeting models
- Linking budgets to business and financial strategy
- Build Managing
- Delegating budgets effectively
- Beyond Budgeting
- Investment Strategy

#### **Day 5: Capital Investment Decisions**

- Discounted Cash Flow (DCF)
- Evaluating Capital Investment Projects
- Comparison of Alternative Methods of Investment Appraisal
- Capital Budgeting
- Restructuring, Reorganisations, Mergers and Acquisitions
- Reasons and Justifications for Mergers and Acquisitions
- Share Valuation Models and Financing Acquisitions
- Financial Strategy in Acquisitions and Takeover Bid Defences
- Business Restructuring and Reorganisations

### **Certificates**

On successful completion of this training course, HighPoint Certificate will be awarded to the delegates. Continuing Professional Education credits (CPE): In accordance with the standards of the National Registry of CPE Sponsors, one CPE credit is granted per 50 minutes of attendance.